```
judicial -- confuse the hell out of them. That self-help
 1
 2
          in my mind is any non-judicial attempt to evict a person.
 3
          Because I know why you -- you guys think (INAUDIBLE) --
 4
    MR. VON WALD:
                      See the --
 5
    THE COURT:
                      (INAUDIBLE). I can see it, but --
 6
    MR. VON WALD:
                     The problem is as far as in surrendering -- you
 7
          know, there's a question -- I suppose what we should do is
 8
          we should say did the plaintiffs use self-help or did the
 9
          defendants -- excuse me -- the defendants use self-help or
          did the plaintiff voluntarily surrender. He wasn't using
10
11
          it. You know, real estate, it's -- it's a different --
12
    THE COURT:
                     Well, we've got, "Did the Defendant Bank use
13
          self-help remedies in their attempt to remove the
14
          plaintiffs from the land that was subject to the lease?"
15
          We don't define what that means.
16
    MR. VON WALD:
                     No.
                           Part -- but -- but he could also -- it says
17
          self-help, except that he surrenders it. You know, so
18
          they can also find that he surrendered it, but he wasn't
19
          on it. You see what I'm saying?
20
    MR. HURLEY:
                     Well, you've -- you've got that statute,
21
          SO
22
    MR. VON WALD:
                     Well, it should be in there then.
23
    MR. HURLEY:
                     When you start out the statute, if it's
24
          voluntarily surrendered.
                                     (INAUDIBLE).
25
                     All right. I'm going to (INAUDIBLE) instructions
    THE COURT:
```

here on self-help. 1 2 I was going to say, you could just define it as MR. JASPER: 3 non-judicial remedies. You know, a person can do 4 something that's absolutely legal what -- that is a 5 non-judicial remedy, and I don't know that it would still 6 be considered self-help, not by definition. I don't think 7 so. 8 MR. HURLEY: I think -- I think what the statute says, though, 9 is if somebody voluntarily gives it up (INAUDIBLE) --10 MR. VON WALD: Yeah. 11 MR. HURLEY: -- then you don't have an issue. Or you have an 12 issue if the person remains in place, and then you've got to go get a court order. You can't go and try to do 13 14 something on your own. Right? 15 THE COURT: I think that's right. 16 MR. VON WALD: Um-hum. 17 THE COURT: All right. I will instruct -- a person or entity 18 who engages in self-help remedies under the Tribal Code in 19 these instructions when a person or entity --20 MR. VON WALD: Basically, forces somebody, right? Forces --Forces the removal of a -- well -- but they don't 21 THE COURT: 22 even have to lawfully be there. Forces the removal of a 23 person from the land for -- from land or premises without 24 utilizing court -- without a court order. 25 MR. HURLEY: That's good.

1 MR. VON WALD: Yeah. That's -- however, voluntary surrender of those 2 THE COURT: 3 premises --4 MR. VON WALD: How about just -- just forget about the court 5 Forcibly removes somebody from the land. That's what self-help is. 6 MR. JASPER: Yeah. Or causes it. Instead of forcibly, causes. 8 MR. HURLEY: Well, you see when -- when the -- when they start MR. JASPER: talking about it, you know, under definitions it talks 10 about unlawfully breaks open or by any other type of 11 unauthorized opening of doors, windows or other parts of 12 13 the house --When you're talking about the person --14 THE COURT: 15 MR. JASPER: (INAUDIBLE). 16 THE COURT: -- the defendant --17 MR. JASPER: Right, yeah. You know, the defendant does all of that stuff. 18 THE COURT: You can bring an action to remove her. 19 But also, then it talks about by force or by 20 MR. JASPER: 21 menaces or threats of violence --How about --THE COURT: 22 -- (INAUDIBLE) nighttime. You know, all the 23 MR. JASPER: things in here talk about something forcible, I guess is 24 25 the way I --

Remember, those are the people that wintered the 1 THE COURT: 2 land. Um-hum. 3 MR. JASPER: How about forces the removal of a person from THE COURT: 4 land or premises without that person's consent. 5 I would say that's close. MR. VON WALD: Yeah. 6 That's basically an oxymoron, but . . . all 7 THE COURT: We'll use that as an instruction on 15. Now we 8 riaht. need one on --9 15 we have duty to mitigate. 10 MR. JASPER: Oh, we did? 11 THE COURT: MR. VON WALD: Yeah. 12 (INAUDIBLE) Self-help as 16. MR. JASPER: 13 16 then. 14 MR. VON WALD: Okay. All right. That's 15. 1.5 THE COURT: Do we have, "A duty to mitigate"? 16 MR. HURLEY: Now we need one on 17 THE COURT: Yeah, 15. (INAUDIBLE) discrimination, and that's the one that's going to get a 18 little tough. 19 Well, has he cited any specific statute 20 MR. JASPER: 21 (INAUDIBLE) --That's what I was going to ask the plaintiffs. 22 THE COURT: What -- what's the standard here on discrimination? I 23 mean is it intentional? I mean I could -- discrimination 24 under these instructions means the defendant intentionally 25

1 denied a contract for deed -- or denied a right to 2 plaintiffs based upon the plaintiffs' tribal membership. 3 So is intent -- intent the standard? I think it is under It's not -- just because the impact is, but I 4 5 think there has to be some racial animose, too. 6 MR. JASPER: I -- I think you have to put illegal to it as 7 well because under the Constitution, the Constitution 8 discriminates between Indians and non-Indians mostly in 9 favor of Indians; but nonetheless, you know, it makes that 10 distinction, so I think you would have to say it's an 11 illegal act. 12 MR. HURLEY: Then you are asking the jury to be lawyers on 13 what's legal and what's illegal. 14 MR. VON WALD: Well -- but discrimination in and of itself, Jim, 15 is not illegal. 16 MR. HURLEY: Yeah. 17 MR. JASPER: No. 18 MR. HURLEY: We went through the Black Pipe State Bank case 19 with the Hodson family, and the standard there was 20 dissimilar treatment for people in similar circumstances 21 that was racially based. 22 MR. JASPER: I was going to say under South Dakota Law we talk 23 about race, sex, national origin -- what are some of the 24 others? 25 THE COURT: How about, "A person or entity engages in

1 discrimination under these instructions when that person 2 or entity denies a right or privilege to a person based 3 solely upon that person's race or tribal identity?" This 4 isn't really race discrimination. Nobody is saying the 5 Bank said, "Are you an Indian?" 6 MR. VON WALD: No. 7 MR. JASPER: No. 8 THE COURT: But they said you're subject to a different 9 jurisdiction, so --10 MR. HURLEY: Because you're an Indian. 11 MR. JASPER: And so you (INAUDIBLE) --12 THE COURT: Or tribal identity? Would everyone agree with 13 that? 14 That would be better, I would think, yeah. MR. JASPER: 15 race out. THE COURT: 16 But I would put -- I'm going to put a person --17 "when that person or entity intentionally denies -- denies 18 the right or privilege to a person based solely upon that person's race or tribal identity. Take out "it's 19 20 intentional." It's got to be based solely upon race or 21 tribal identity. So the jury would have to find the only 22 reason they wouldn't give a contract for deed to Ronnie is 23 because he's a tribal member. 24 MR. JASPER: Well, but is -- the real question is: Are they 25 not giving the contract to Ronnie or to Long Corporation?

The same -- the same difference. 1 MR. HURLEY: MR. JASPER: Well, no, it's not. Because you also --3 THE COURT: See, I don't know if you can discriminate against 4 a corporation. A corporation --5 That's the point I was getting at. MR. JASPER: 6 THE COURT: -- (INAUDIBLE) have rights not to be 7 discriminated against. Does anyone have a racial 8 identity? Which I think (INAUDIBLE) --MR. JASPER: (INAUDIBLE). 10 MR. HURLEY: Well, but solely owned by (INAUDIBLE) BIA 11 quarantees. 12 MR. VON WALD: However --13 THE COURT: Yeah. But that's -- that's -- that's not even 14 racially based. That's based upon the fact the government 15 has a trust responsibility to the Indians. I think the 16 only discrimination here that could be argued is against 17 Ronnie (INAUDIBLE). 18 And the letter is written to him, and it's based MR. HURLEY: 19 on the Indian status. 20 THE COURT: A person or entity that engages in discrimination 21 with another person or entity inten- -- under these 22 instructions, I'll put. 23 MR. VON WALD: Yeah. But you see -- it says, "This is because 24 of possible jurisdictional problems if the bank ever had 25 to foreclose on this land when it is contracted or leased

```
1
          to an Indian-owned entity."
    MR. HURLEY:
                      Owned by him and his wife.
 3
    MR. VON WALD:
                      Well, I know. I understand that. But it's still
 4
          a corporation is what we're talking about.
 5
    MR. JASPER:
                      You know, it's -- it's not a tribal corporation.
 6
          It's a corporation under the State Tribe.
    MR. VON WALD:
                      It's a state corporation. That's right.
 8
    UNIDENTIFIED:
                      (INAUDIBLE).
    MR. JASPER:
                      Yeah, I understand.
10
    THE COURT:
                      It was incorporated under state law?
11
    MR. JASPER:
                     Yes.
12
    MR. VON WALD:
                     Yes.
                     Not tribal law.
13
    MR. JASPER:
14
    MR. VON WALD:
                     Yes.
15
    THE COURT:
                      It was incorporated before the Supreme Court
16
          cases says that's a -- considered a non-Indian
17
           (INAUDIBLE).
18
    MR. JASPER:
                      See, if they would have even incorporated under
19
          the Tribe, there would be no argument. It would be an
20
          Indian corporation, and I think then the identity would
21
          apply. But since it's a state corporation . . .
22
    THE COURT:
                     Well, I'm looking for, "A person or entity
23
          engages in discrimination under these instructions when
24
          that person or entity intentionally denies a right or
25
          privilege to a person based solely upon that person's race
```

1 or tribal identity." 2 MR. VON WALD: But there is no law -- there is no evidence, I 3 should say -- that we wouldn't sell it to Ronnie Long to be frank with you. The only question was the Corporation 4 5 itself. We gave the Corporation the lease with option to 6 purchase. 7 MR. JASPER: Not -- not to Ronnie Long. Yeah. Not to Ronnie. We've never -- he was always 8 MR. VON WALD: 9 dealing as a state corporation. It was Indian owned, but 10 it was a state corporation. 11 THE COURT: Yeah. That does present an issue here. Can you 12 discriminate against a state corporation that's Indian 13 owned? Well, if that's the case, why didn't you just go 14 into State Court? 15 MR. HURLEY: He -- he sends the -- he sends the letter to 16 Ronnie, and he says we previously agreed to deed it back 17 and sold it back to you on a contract, and the only way 18 the Bank could sell this property back to you would be 19 this other way. 20 THE COURT: I -- I would be inclined to add to this 21 discrimination under the law can only be exercised against 22 a person, not a corporation. Because I'm not sure -- I 23 don't know of any case law that a corporation can be 24 discriminated against because of race because it doesn't 25 handle racial identity.

1 MR. HURLEY: Well, here in this case, it's pinching without a 2 difference because Ronnie and his wife are stockholders in 3 that Corporation. The letter is written to Ronnie. 4 says we can't sell it on a contract to you. The only way 5 we can sell it to you is by going cash because of 6 jurisdictional problems. And I think the whole thrust of 7 it is that whether you're talking about Ronnie or his wife 8 or the Corporation they own, it's Indian owned. 9 THE COURT: See, and that's --10 MR. HURLEY: Indian status. 11 THE COURT: -- that's got to be another issue on damages. 12 They're giving -- they're giving him a contract for deed. 13 It really wouldn't have made much difference. 14 MR. VON WALD: They did so on a -- on a -- on a contract for 15 deed. That's --16 THE COURT: I guess that's another issue that the Court would 17 have to resolve (INAUDIBLE) --18 MR. VON WALD: Well, what could the damages be, just assuming that there's discrimination? 19 20 THE COURT: Well, you've got a ten-year contract for deed, I 21 quess. 22 MR. VON WALD: Okay. So if there was a ten-year contract for 23 deed --24 THE COURT: You would have had longer time to pay it off. 25 MR. HURLEY: And if the CRP contract was continued, that

```
1
          payment made the payment.
 2
    MR. VON WALD:
                     Well, of course, the CRP contract expired in
 3
          1998.
    MR. HURLEY:
                     The -- they were extended all over this country.
 5
    THE COURT:
                     All right. Well, I know the defendants object to
 6
          this, but I'm going to instruct the jury, "A person or
 7
          entity engages in discrimination under these instructions
 8
          when that person or entity intentionally denies a right or
 9
          privilege to a person based solely upon that person's race
10
          or tribal identity." You can argue to the jury this --
11
          this wasn't against a person; it was against a --
12
    MR. VON WALD:
                     But when you say, Your Honor, right or privilege,
13
          what right does anybody have to buy land from me?
14
    THE COURT:
                     Under public -- under the law, a bank cannot
15
          treat people differently. Say, I offer a contract for
16
          deed to non-Indians but not to Indians. That violates
17
          federal law.
18
    MR. JASPER:
                     And I -- I think if you delete the word "right"
19
          but a privilege because in this case it's a privilege as
20
          to whether or not they granted it. It's not
21
          (INAUDIBLE) --
22
    THE COURT:
                      (INAUDIBLE). Denies a privilege.
23
    MR. JASPER:
                     Yeah.
24
    MR. VON WALD:
                     Yeah.
25
    THE COURT:
                     Because that's basically what discrimination --
```

Yeah. MR. JASPER: 2 MR. VON WALD: Yeah. 3 THE COURT: -- public accommodation and lending -- public lending discrimination is. You don't have a right to a 4 5 loan. 6 MR. VON WALD: Right. 7 THE COURT: But you certainly have a right not to be denied a 8 loan because of your race. 9 MR. JASPER: You have a right to be treated equally. 10 THE COURT: All right. So it reads, "A person or entity engages in discrimination under these instructions when 11 12 that person or entity intentionally denies a privilege to 13 a person based solely upon that person's race or tribal 14 identity." You two object to that, right? 15 MR. VON WALD: Yeah. 16 THE COURT: Okay. For the record the defendants take 17 exception to that. What about plaintiffs? 18 MR. HURLEY: That's fine. 19 THE COURT: And we need (INAUDIBLE) --20 And that's No. 16? MR. JASPER: 21 THE COURT: Yeah. 22 MR. HURLEY: Yeah, it is. 23 THE COURT: We're now --24 MR. JASPER: 17. I'm sorry. No. 17. Now the other -- self-help is 16. 25

THE COURT:

```
Right. All right. What about, "There are
 1
    MR. JASPER:
 2
          certain rules you must follow as you deliberate and return
 3
          your verdict." That's Dave's next instruction.
          think -- we don't want to overwhelm them with too many
 4
 5
          more.
    MR. VON WALD:
 6
                     Yeah.
 7
    MR. HURLEY:
                     Right.
 8
    MR. JASPER:
                     And that one requires four or more jurors.
 9
    THE COURT:
                     I like this one because it really tells them what
10
          they need to do. And then right under that will be the
11
          interrogatories. So I'm afraid if we stick the
12
          interrogatories on top, they won't even go through these
          instructions.
13
    MR. VON WALD:
14
                     So this one was 18 then?
15
    THE COURT:
                     Yeah.
16
    MR. VON WALD:
                     Okay.
17
    THE COURT:
                     Any objection to 18 (INAUDIBLE)?
18
    MR. VON WALD:
                     I see that they're --
19
    MR. HURLEY:
                      (INAUDIBLE).
                      -- verdicts for plaintiffs. Are we going to
20
    MR. VON WALD:
21
          have -- I see that they're (INAUDIBLE) point of views that
22
          verdict entitled verdict for the plaintiffs. Are we going
23
          to have one like that, then, in addition to the
24
          interrogatories?
25
    THE COURT:
                     No.
                          I think the interrogatories are sufficient.
```

1 MR. VON WALD: Yeah.

2 THE COURT: Shall we change -- shall we just white-out --

3 MR. VON WALD: Yeah.

4 THE COURT: -- that last paragraph?

5 MR. VON WALD: Yeah.

6 THE COURT: Do we have any whiteout, Dale?

7 THE CLERK: (INAUDIBLE).

8 MR. VON WALD: Just take your -- just cover it up with a piece

9 of paper and make a copy of it.

10 THE COURT: Okay. Why don't you just cover up that "finally"

11 and just copy it.

12 THE CLERK: Okay.

13 THE COURT: See that part right there "finally"? Just cover

it up (INAUDIBLE). What is this? This is 17?

15 MR. VON WALD: 18.

16 MR. JASPER: 18, yeah.

17 | THE COURT: 18.

18 MR. VON WALD: 16 and 17 you've got in your machine.

19 MR. JASPER: And you've got special interrogatories.

20 | THE COURT: And then we've got our special interrogatories.

21 MR. HURLEY: And then 36-01, "Any person who is entitled to

22 recover damages is entitled to recover interest thereon

23 from the day that the loss or damage occurred."

24 | THE COURT: Okay. Where's that at?

25 MR. HURLEY: That's 36-01.

THE COURT: 36-01. Must be somewhere in here. 1 MR. JASPER: If we're going by state law, though, interest 3 doesn't accrue until such time as they become liquidated, 4 and they wouldn't be liquidated until the jury reached a 5 specific dollar amount. 6 THE COURT: Yeah. You're not saying there is a sum certain 7 here, right? 8 MR. HURLEY: No. THE COURT: (INAUDIBLE). But what the law says is that if the jury decides 10 MR. HURLEY: 11 when that damage occurred -- Ronnie's testimony was 12 October 1 of each year, and he specifically went through 13 that. Then the Court takes that finding and adjusts the calculations. 14 15 THE COURT: Where is this instruction at? (INAUDIBLE). 16 MR. HURLEY: 36-01. 17 THE COURT: (INAUDIBLE). Okay. 18 It starts out, "Any person who is entitled to MR. HURLEY: 19 recover damages." 20 THE COURT: "Any person who is entitled to recover damages." 21 Oh, but this is the --22 MR. VON WALD: (INAUDIBLE). 23 THE COURT: (INAUDIBLE). 24 MR. HURLEY: (INAUDIBLE). 25 Would you like this marked as --THE COURT:

1 MR. HURLEY: No. No, no.

2 THE COURT: If they see that South Dakota, I don't like that.

3 MR. HURLEY: Oh, I see. The unmarked one?

4 THE COURT: Yeah. I don't have the unmarked one.

5 (INAUDIBLE). All right. Dale took that last part off.

6 Looks good.

7 MR. JASPER: This one on interest, what are you thinking of making that?

9 MR. HURLEY: Here it is.

10 MR. JASPER: (INAUDIBLE).

11 MR. VON WALD: It says, "You must decide the amount of damages,
12 if any, the amount of damages which are subject to

prejudgment interest, if any." They don't even know the amount.

15 MR. HURLEY: No. The Court does the calculations under the statute. That's noted in the instruction.

17 MR. VON WALD: (INAUDIBLE) on the verdict.

18 THE COURT: I think this is something if they come back with damages you could ask the Court to do this.

20 MR. VON WALD: Yeah.

21 THE COURT: Or -- or is that a jury question whether someone 22 is entitled to interest on it?

23 MR. HURLEY: Yeah. And — and the South Dakota Pattern Jury
24 Committee has proposed that one, what they say in the
25 committee notes in the cites and cases for it in those

1 citations is that the jury sets the interest, the jury 2 says whether or not there's interest, and the date that 3 that's due, and then the judge does the calculations. 4 That's what the comment is here. 5 THE COURT: We need a special verdict form for that, unless 6 we change that one. We could change that in the last 7 (INAUDIBLE). I thought I did, but I quess I didn't. All 8 Any objection to the instruction on interest? 9 MR. JASPER: Where are you -- where are you thinking of 10 putting it? 11 THE COURT: The end. 12 MR. JASPER: You can't --13 THE COURT: (INAUDIBLE). Well, we could put it at -- see, we 14 can make that 10A after the measure of damages. How about 15 making that 10A? Defendants agree with that? 16 MR. VON WALD: (INAUDIBLE). 17 All right. We'll make that 10A. Plaintiffs THE COURT: 18 agree? 19 MR. HURLEY: Yes. 20 In looking at your special interrogatories, MR. JASPER: 21 you're talking about plaintiffs' damages, etcetera, don't 22 we need an instruction or do we need to go into the 23 interrogatories and indicate who the damages are against, 24 because if it just comes back against the defendants --25 Good question. Well, but I've got did the THE COURT:

```
Defendant Bank.
 1
    MR. JASPER:
                     Okay.
 3
    THE COURT:
                     I don't have your clients.
 4
    MR. JASPER:
                     As I see it, Dave really shouldn't be assessing
 5
          damages against my clients.
 6
    THE COURT:
                     Are we going to allow any interrogatory regarding
 7
          damages against your client?
 8
    MR. JASPER:
                      (INAUDIBLE).
 9
                     So the only interrogatory you should be
    THE COURT:
          interested in is No. 2.
10
    MR. HURLEY:
                     Do we need this one?
11
12
    MR. JASPER:
                     If they can't -- if they can't assess damages
13
          against my clients, then why should they be able to get a
          judgment against my clients?
14
15
    THE COURT:
                     They're not.
16
    MR. JASPER:
                     All right. So if they -- if they're not going to
17
          do that, then shouldn't we be dismissed probably?
18
                     I think you are an indispensable party because
    THE COURT:
19
          the Bank would be subject to a possibility of double --
          double indemnity, double liability. If they come back and
20
21
          said, no, you can't kick the plaintiffs off, then -- then
22
          they're -- they're in trouble. All right. Because
23
          they've got -- because they've sold it to your clients.
24
          So if I let you go now, you're not subject to the verdict
25
          (INAUDIBLE).
```

1 MR. VON WALD: Are you saying like Interrogatory -- the Special 2 Interrogatory No. 2, if they answer yes on this, if you 3 found in Interrogatory No. 1 that the defendant 4 breached -- the Bank breached the loan agreement to the 5 plaintiffs, did that breach prevent the plaintiffs, Long 6 Family Land and Cattle Company, Inc., and Ronnie and Lila 7 Long from performing under the lease with an option to 8 purchase? 9 THE COURT: Then that --10 MR. VON WALD: Aren't you assuming, Judge, that if they could 11 perform under the lease with option to purchase that they 12 could have gotten -- they would have gotten the money some 13 place. Say if we wouldn't have breached, aren't you 14 assuming on this Interrogatory No. 2 basically that if we 15 wouldn't -- if we wouldn't have breached, and they would 16 have gotten their money, that they could have performed? 17 THE COURT: No. I'm not assuming that. I'm asking the jury 18 was the breach or the amount of breach the reason they 19 didn't perform. You can arque --20 MR. HURLEY: Right. 21 -- there could have been a breach. They still --THE COURT: 22 they still didn't have the money to pay off the note as 23 well as pay for the land. And then, ultimately, that's my 24 decision anyway because I'm hearing the counterclaim. 25 They can come back and say yes, that's why they didn't

perform, but I could still enter judgment for you on the unlawful detainer action. I could find they don't have — they don't have the ability to — or I could say, okay, they found you've breached. If they award damages, then the damages may have to go towards payment of the — towards the purchase of the land. I acknowledge these cases are very difficult (INAUDIBLE) —

MR. VON WALD: See, what I've got -- I've got a problem with, you said it goes to the purchase of the land. Then basically what you are saying is that the prior deed to the Bank --

12 MR. JASPER: Is invalid.

MR. VON WALD: -- is invalid.

THE COURT: No. Because their argument is if you had performed under the contract, they would have been in a position to purchase the land. And the two documents are interrelated. Their argument is you breached. That's why they didn't pay, they didn't perform under the lease with option to purchase. If that's true and I find that on your — on your counterclaim, then you have no legal right to evict them because you didn't allow them to perform on the lease with option to purchase. I'm not saying I'm going to rule that way.

MR. JASPER: I was going to say, that being the case, do they get to stay on it forever?

```
1
    THE COURT:
                           Then I -- there is a good possibility the
                     No.
 2
          remedy would be okay. You now -- when is the effective
 3
          date for them to exercise the option and buy this land?
          Which, of course, raises a lot of the issues with regard
 4
 5
          to your clients. That's why I would like to keep them in
 6
          here.
 7
    MR. JASPER:
                     (INAUDIBLE). Right?
 8
    THE COURT:
                     You know, I agree on the last instruction
 9
          because -- well, let me get these two instructions here to
          say -- that Dale can copy for us.
10
11
    MR. HURLEY:
                     What was 8?
12
    MR. JASPER:
                     8 was, "This is a civil case."
13
    MR. HURLEY:
                     Oh, okay.
14
                      I think I didn't change -- I didn't save the
    THE COURT:
15
          change (INAUDIBLE).
                     (INAUDIBLE) oh, didn't you?
16
    THE CLERK:
17
    THE COURT:
                     You printed it out, remember, then I --
18
    THE CLERK:
                     Okay.
19
    THE COURT:
                     Let me save this.
                     Do we have -- have we got our instructions
20
    MR. VON WALD:
21
          settled?
                      "There are certain rules," what's that one?
22
    MR. HURLEY:
23
    MR. JASPER:
                     Oh, No. 18.
24
    MR. HURLEY:
                     Okay.
                     How long do you think you, gentlemen, will take
25
    THE COURT:
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in your closing arguments? 15 minutes each?
 1
 2
    MR. HURLEY:
                      (INAUDIBLE).
 3
    MR. JASPER:
                      Not me.
 4
    THE COURT:
                      Chuck, about 15 seconds?
 5
    MR. JASPER:
                      Well, maybe -- well, maybe a little more than
 6
          that.
 7
    THE COURT:
                      You can go up there and say, what the hell am I
 8
          doing here.
 9
    MR. JASPER:
                      (INAUDIBLE).
                      I might take longer than 15 minutes, Judge.
10
    MR. VON WALD:
                                                                    You
11
          know, it's one of those things where --
12
    THE COURT:
                      Yeah.
                      -- there are a lot of exhibits.
13
    MR. VON WALD:
14
                      I know.
    THE COURT:
15
    MR. VON WALD:
                     And I mean I know it's getting late.
16
                     Well, because here's another alternative.
    THE COURT:
17
          get this submitted to the jury and tell them to report
18
          back first thing in the morning and to start deliberating.
19
          I'm not going to be here first thing in the morning.
20
    MR. JASPER:
                      But you would be --
                      I would be available.
21
    THE COURT:
22
    MR. JASPER:
                      -- available by cell phone or something.
23
    THE COURT:
                      If they have -- if they have a question, Dale can
          escort them in here and call me and -- or -- I've done
24
25
          this before. I've had the parties stipulate that the
```

1 verdict can be sealed, and then we would arrange a future 2 date to come and read the verdict. The problem with that 3 is if they have questions. 4 MR. VON WALD: Yeah. 5 THE COURT: So are you, gentlemen, going to be here tomorrow 6 morning? 7 MR. JASPER: I will be in trial in Rapid City. 8 MR. VON WALD: Well, it probably won't make a lot of difference 9 for you. MR. JASPER: Well, yeah. 10 11 MR. VON WALD: I could show up on your behalf. 12 MR. JASPER: Yeah. 13 MR. VON WALD: Probably I could be here in the morning. I 14 suppose -- you know, if they're -- if they're in -- as far 15 as sealing the jury -- or sealing the verdict, I don't see 16 the reason for that really, but (INAUDIBLE). 17 THE COURT: Like I say, what we could do is have them report 18 first thing in the morning to deliberate. I will be 19 available by phone. If they come on back with a verdict, 20 Dale will call me up, get me on speaker phone. MR. VON WALD: 21 Yeah. 22 THE COURT: We'll accept the verdict. And if there is any 23 questions about it --24 MR. HURLEY: (INAUDIBLE). 25 THE COURT: -- any motions would have to be filed in

```
1
          writing, along with proposed final judgments. We could do
 2
          it that way.
 3
    MR. JASPER:
                     It's either that or you could ask them if they
 4
          want to deliberate yet tonight. My quess is it's --
 5
    THE COURT:
                     They may want to. I don't know.
 6
    MR. JASPER:
                     Okay.
 7
    THE COURT:
                     But I -- you know, I've got a trial starting at 8
          in the morning in Ft. Yates, and it's --
 8
 9
    MR. VON WALD:
                     Yeah.
10
    THE COURT:
                     If we get out of here at 11, that's 12. I would
11
          get up to Mobridge at 1:30 in the morning. That's not
12
          looking good for tomorrow.
13
    MR. JASPER:
                     And I have a trial starting at 8 in the morning.
14
          It's three hours to drive.
15
    THE COURT:
                     Yeah. So you -- you would be pulling in at 2 in
16
          the morning.
17
    MR. JASPER:
                     Yeah. I will be leaving as soon as I can.
18
    THE COURT:
                     I'll ask the jury. I have no problem hanging
19
          around.
20
    MR. VON WALD:
                  You could leave as far as when the jury retires.
21
          (INAUDIBLE).
22
    MR. JASPER:
                     That's what I plan to do, yeah.
23
                     And for that matter -- well, let's see.
    MR. VON WALD:
24
          Judge probably couldn't take off because he's going --
25
          unless he had a cell phone or something. But that's --
```

between here and Mobridge, you never know if you're going to get reception.

MR. JASPER: I was going to say that I can give you my cell phone number.

5 MR. VON WALD: Yeah.

6 MR. JASPER: Yeah. It depends on which way I go, whether I have cell coverage all the way or I don't.

8 MR. VON WALD: I know.

9 MR. JASPER: If I take 212, I don't. If I go the other way, I do most of the way on 34. Jim probably (INAUDIBLE).

11 MR. HURLEY: (INAUDIBLE).

12 MR. JASPER: (INAUDIBLE).

13 THE COURT: All right. Let's -- (INAUDIBLE).

14 MR. JASPER: (INAUDIBLE). Is there five special

15 interrogatories?

16 MR. VON WALD: Six.

17 MR. JASPER: Six.

18 THE COURT: I'm trying to change six, yeah. (INAUDIBLE).

19 They can deliberate -- is there a deliberation room over

20 there?

21 THE CLERK: Yeah. In the courtroom.

22 THE COURT: They can use the whole courtroom?

23 THE CLERK: (INAUDIBLE).

24 THE COURT: All right. I need the Long instructions and the

25 Long case two, page six. Long instructions, Long case

1 two, page six. 2 (INAUDIBLE DISCUSSION ON TAPE WITH 3 SHUFFLING OF PAPERS AND PAUSES OF 4 NO DISCUSSION). 5 THE COURT: Would you check, Dave, and make sure the exhibits are all there? I'll -- I'll check. 6 7 MR. VON WALD: I didn't make sure that all of the plaintiffs' 8 exhibits (INAUDIBLE) changes. I will make sure (INAUDIBLE). We've got 1, 2, 3, 9 THE COURT: 4, 5, 6, 7, 8, 9 -- all right. I believe 10 was entered 10 11 for plaintiffs. Now 27 never came in, right? 12 MR. VON WALD: What was 27? 13 THE COURT: That was the one about --14 MR. HURLEY: Correct. -- loans from the BIA. I'm going to take this 15 THE COURT: 16 out then. 17 MR. HURLEY: Right. 18 MR. VON WALD: And then there was another one --And then also this one didn't come in. 19 THE COURT: 20 stipulated to about them being non-Indians. So we wound 21 up with 20 -- you know, I'm not so sure 25 came in. Did 22 it? 23 MR. HURLEY: (INAUDIBLE). That was this one. 24 MR. VON WALD: Yeah. That was the farm program payments and --25 MR. HURLEY:

1 THE COURT: That came in?

2 MR. HURLEY: Yes. And it was also the other one.

3 THE COURT: 24.

4 MR. HURLEY: (INAUDIBLE).

5 MR. JASPER: I never saw 24 or 25 in my notes.

6 MR. HURLEY: Yeah. It's -- mine are from ASA.

7 THE COURT: No. 25 is a calculation.

8 MR. HURLEY: There is a (INAUDIBLE).

9 MR. VON WALD: Yeah, but 24 I've never seen before, Your Honor.

10 THE COURT: Notes and computations, that wasn't offered.

11 MR. VON WALD: No. No.

12 THE COURT: So --

13 MR. HURLEY: Wasn't that offered?

14 THE COURT: -- take that out.

15 MR. HURLEY: But there is one that was an ASA letter with 1999

stuff on it. Here it is right here.

17 THE COURT: 23 I think it was.

18 MR. HURLEY: Or was it 23A?

19 THE COURT: Yeah, that's 23A. But where is 23 at? Didn't a

20 witness -- wasn't a witness referring to that one?

21 MR. HURLEY: That was --

22 MR. JASPER: 23 was the claim for damages.

23 MR. HURLEY: That was the damages.

24 THE COURT: Yeah, I know. But where is it?

25 MR. HURLEY: That's the one we had retyped and faxed back.

1 THE COURT: I know. But wasn't the witness looking at it? 2 MR. JASPER: Oh. 3 MR. HURLEY: (INAUDIBLE). (INAUDIBLE) instructions. MR. VON WALD: 5 (INAUDIBLE). Here it is right here. MR. HURLEY: There it is. That's 23. But 23A was this 6 THE COURT: 7 letter. 8 MR. HURLEY: Yeah. If you look in here, it's actually the original 9 THE COURT: 10 (INAUDIBLE). See, I was trying to keep -- I was trying to 11 keep these separate until we got them admitted, but I 12 (INAUDIBLE). MR. VON WALD: 13 Yeah, 23A --14 MR. HURLEY: Oh, you did pick it up. 15 THE COURT: (INAUDIBLE). 16 MR. VON WALD: -- I think that was admitted. 17 It was. THE COURT: MR. HURLEY: 18 (INAUDIBLE). 19 MR. VON WALD: (INAUDIBLE). 20 THE COURT: So that's 23 and 23A. 21 MR. HURLEY: Yes.

22

23

24

25

THE COURT:

MR. HURLEY:

THE COURT:

Yeah.

rest of them appear to be in order.

All right. Again, I wish I had a hole punch.

We'll get Dale to get us a hole punch.

1 MR. VON WALD: What was 24? What did you have for --

2 THE COURT: 24 -- there is no 24.

3 | MR. HURLEY: No.

4 THE COURT: 25 is this one, right? I'm not sure that came

5 in.

6 MR. VON WALD: That one was never in.

7 THE COURT: 25 --

8 MR. HURLEY: No. That -- that 23A took the place of that.

9 THE COURT: All right. We'll take 25 out.

10 MR. HURLEY: Well, no. This one was the -- was based on 23A.

11 | THE COURT: So we don't really need it.

12 MR. VON WALD: It was the letter that was in there, but this was

offered afterwards -- or never offered.

14 MR. JASPER: Never offered.

15 MR. VON WALD: Never offered.

16 THE COURT: And then your 10 became 5A?

17 MR. JASPER: Right.

18 THE COURT: So -- which I guess we assume there is a 5.

19 There is no 5. Do you have a 5?

20 MR. VON WALD: We substituted that.

21 MR. JASPER: 5 was the option.

22 MR. HURLEY: Option, yeah. It's an August option. And it

23 | was --

24 MR. VON WALD: Option to purchase?

25 MR. HURLEY: Yeah, the August one.

1 MR. JASPER: Yeah. 2 MR. HURLEY: It was submitted later. 3 The what? THE COURT: 4 MR. HURLEY: The August one. 5 THE COURT: Was that admitted? 6 MR. VON WALD: Yeah. 7 MR. HURLEY: Okay. That's the August one. It was stipulated to. So that --MR. VON WALD: MR. HURLEY: Dennis Jensen signed it. 10 Oh, option agreement to purchase real estate? THE COURT: MR. VON WALD: 11 Yeah. 12 MR. HURLEY: Yeah. 13 All right. We'll put that in then. Put that in. THE COURT: 14 Dale, do we have a three-hole punch? 15 THE CLERK: I can get for you from my supervisor. 16 THE COURT: We don't -- I mean we don't absolutely need it, 17 but it would be --18 THE CLERK: (INAUDIBLE). Okay. 23A is in, 23 is in. (INAUDIBLE) 19 THE COURT: plaintiffs' trial exhibits. All right. Defendants are in 20 21 order, so I'm just going to stick them in the back. You've got 12. And then let's look at what Dale did for 22 23 us here. All right. Here's the instruction on self-help. Do you want to give one of these to Jim? 24 25 MR. VON WALD: Yeah.

1 THE COURT: That's the one you objected to.

2 MR. VON WALD: Here's the one on self-help.

3 THE COURT: And here's discrimination.

4 MR. VON WALD: Discrimination.

5 MR. JASPER: Is that the one we objected to?

6 MR. VON WALD: Yeah. 16 and 17. Self-help is 16.

7 MR. JASPER: Yeah.

8 THE COURT: And then here is the substitute of Interrogatory

9 No. 6.

10 MR. JASPER: This says four or more have to agree.

11 | THE COURT: Oh, geez. What?

12 MR. JASPER: Oh, I'm -- no.

13 | THE COURT: No. I just added the part, "If you answer no to

14 1, 3, 4, and 5, you should stop here and not award

15 damages."

16 MR. JASPER: Oh, we substituted that one?

17 THE COURT: No. I just changed 6.

18 MR. JASPER: Okay.

19 MR. VON WALD: "If you answer Nos. 1, 2 -- 1, 3, 4, 5."

20 MR. JASPER: Oh, oh, I'm sorry. Interrogatory No. 6.

21 THE COURT: Oh, I'm sorry.

22 MR. JASPER: Okay. I thought you meant instructions. Okay.

23 I'm sorry.

24 THE COURT: Boy, it's going to be a -- the janitor is going

25 to shoot me. It's a mess up here, Dale.

```
1
    MR. HURLEY:
                     The one you just -- the one that was just
 2
          mentioned there, "If you answered no to Nos. 1, 3, 4, and
 3
          5," what number is that one?
 4
    THE COURT:
                      6.
 5
    MR. HURLEY:
                     Okay.
                     I just added -- did you get a copy of it?
 6
    THE COURT:
    MR. HURLEY:
                     Yes. Thank you.
 8
    THE COURT:
                     Okay.
 9
                           (INAUDIBLE DISCUSSION ON TAPE).
10
                           (END OF DUPLICATE #9 TAPE #1).
11
                           (THE FOLLOWING PROCEEDINGS TOOK
12
                           PLACE ON DUPLICATE #9 TAPE #2).
13
    THE COURT:
                       All right. I think I've got it all figured out
14
          here.
    MR. HURLEY:
15
                      So I've got (INAUDIBLE) is 19, two is 20, three
16
          is 21?
17
    THE COURT:
                     Well, I don't have them numbered.
18
    MR. HURLEY:
                      Okay.
                     Yeah. Three is 21.
19
    MR. JASPER:
20
                     Four is 22, five is 23, six is 24.
    MR. HURLEY:
21
    MR. VON WALD:
                     Yeah.
22
                      So are we ready for -- do you want me to read the
    THE COURT:
23
          instructions first and then closing, right? Okay.
          think we're about ready to roll here. We're not going to
24
25
          allow those blowups to go back there because they've got
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- 1 the originals.
- 2 MR. VON WALD: Yeah.
- 3 MR. HURLEY: Did the Court allocate the time for each side? I
- 4 missed that.
- 5 THE COURT: No. I would really like if you guys could finish
- 6 each in 20 minutes. What are you thinking? Two hours?
- 7 MR. HURLEY: No. No, no. No. If I do that --
- 8 THE COURT: How about a half an hour each side?
- 9 MR. VON WALD: Give me a warning when I get towards ten minutes.
- 10 MR. HURLEY: Rebuttal? Plaintiffs --
- 11 THE COURT: I will give you ten minutes rebuttal.
- 12 MR. HURLEY: Okay.
- 13 MR. VON WALD: 20 minutes and 10?
- 14 THE COURT: Well, let's give him 10. He's got -- we'll give
- him 30, and then you 30, and then we'll give him 10.
- 16 MR. VON WALD: Shouldn't we have the same --
- 17 THE COURT: Okay. We'll --
- 18 MR. VON WALD: Give him 20 and then 10 for rebuttal.
- 19 THE COURT: Give him 25, 30, 5.
- 20 MR. VON WALD: Pardon me?
- 21 THE COURT: 25, 30, 5.
- 22 MR. VON WALD: Thank you.
- 23 MR. JASPER: How do we split ours?
- 24 MR. VON WALD: Pardon me?
- 25 MR. JASPER: How do we split ours?

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1
    THE COURT:
                    29 minutes, 30 seconds, 30 seconds. Are you --
 2
          do you want to make a closing?
 3
                    Whatever I say would be brief. I would be more
   MR. JASPER:
 4
          than happy ---
 5
    THE COURT:
                    You have 30, so . . .
   MR. JASPER:
                   Pardon?
    THE COURT: You can have 30 minutes.
 7
                    I don't need 30 minutes.
8
   MR. JASPER:
   THE COURT:
                    Well --
                    I don't want to bore them to tears.
10
   MR. JASPER:
   THE COURT: Well, we'll give you 30. You don't have to use
11
          it all.
12
                 Would you notify me, Judge, when you get -- when
13
   MR. VON WALD:
          I get about ten minutes left?
14
15
                    You know, I don't have a watch. Dale, can you
   THE COURT:
16
         time these guys?
17
   THE CLERK:
                    Yeah.
18
   MR. JASPER:
                    (INAUDIBLE).
19
    THE CLERK:
                (INAUDIBLE).
                   Use that back clock (INAUDIBLE).
20
    THE COURT:
21
    THE CLERK:
                    Okay.
               (INAUDIBLE). I think we're ready to get the
22
    THE COURT:
23
          jurors back in here, aren't we?
24
    MR. VON WALD:
                     Yes.
25
                          (JURY BROUGHT BACK INTO THE
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1 COURTROOM.) 2 THE COURT: Hold on. I need Instruction 16 and 17, the ones 3 that I did. Somebody (INAUDIBLE). Are these yours? 4 MR. VON WALD: Yeah. Go ahead and be seated, Jurors. Let me talk to 5 THE COURT: 6 you a moment. I'm going to read some law to you. 7 these gentlemen are going to get to make closing 8 arguments. That's probably going to bring us up to 8:30. 9 Do you want to start deliberating tonight or do you want 10 to go home and sleep and come back the first thing in the 11 morning? Do you want to give it a shot tonight? 12 A JUROR: I'm going to -- my children's Christmas program 13 is tomorrow. 14 THE COURT: So you are saying you want to try tonight then? 15 A JUROR: (INAUDIBLE). 16 Okay. By the way, for our alternate, you're THE COURT: 17 going to deliberate, too. 18 MR. BENDIGO: Okay. 19 Because we've got -- they both agreed. THE COURT: 20 have seven. That way we won't come back with three-three 21 So everyone agree to try to give it a shot verdicts. 22 tonight? 23 A JUROR: Yes. Okay. All right. Well, we're -- back on the 24 THE COURT: 25 record, Matter of Long Family Land and Cattle Company

versus Bank of Hoven. Both sides have rested. Jurors, it's my duty now to read you the instructions. You'll be able to take these with you into the deliberation room, but this is the law. I tell you the law you apply to the case, and then each side gets to make a closing argument to you. When you go back to deliberate, Jurors, we've tried to help you out by giving you six questions, and we're going to ask that you answer. And they're called Interrogatories. So you're going to get these, also. These are the six questions we're asking you to answer for us in this case. I'm going to read these instructions to you.

Instruction 1. Both sides having rested, it is now the duty of the Court to give you the instructions that are to guide and govern you in arriving at a verdict. The law -- the law that applies to this case is contained in these instructions, and it is your duty to follow them. You must consider these instructions as a whole and not single out one instruction and disregard others. The order in which the instructions are given has no -- has no significance as to their relative importance.

By the language of these instructions, the Court does not intend to imply what any of the disputed facts in the case are, or what your verdict in this case should be.

Each of you must faithfully perform your duties as

jurors. You must carefully and honestly consider this case with due regard for the rights and interests of the parties. Neither sympathy nor prejudice should influence you. Your verdict must be based on the evidence and not upon speculation, guess, or conjecture.

Instruction 2. It is your duty as a juror to determine the facts, and you must do this from the evidence that has been produced here in open court. This consists of the testimony of the witnesses and the exhibits which have been received. The evidence — this evidence is governed by various rules of law. Under these rules, it is my duty as judge to rule on the admissibility of the evidence from time to time. You must not concern yourselves with the reasons for these rulings, and you must not consider any exhibit which was not received in evidence or any testimony which has been ordered stricken. Such things you must put out of your mind.

You must not consider anything you may have heard or read about this case other than the evidence which has been properly admitted herein.

Instruction 3. The attorneys for the respective parties will present to you their arguments of the case for your assistance in coming to a decision. The order of their appearance and the length of the time of their arguments is regulated by the Court. While the final

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argument of counsel is intended to help you in understanding the evidence and applying the law as set forth in these instructions, their remarks are not evidence. Any argument or any statement or any remark of counsel which has no basis in the evidence should be disregarded by you. However, an admission of fact by an attorney for a party is binding on that party.

Instruction 4. If you should determine that the plaintiff should recover a verdict, you should not return what is known as a quotient verdict in this case. By a quotient verdict is meant one which is reached pursuant to a prior agreement made by all the jurors to add up to the amount which each of the several jurors would award and divide such sum by the number of jurors and treat the quotient or result of such division as the amount of the verdict to be returned by the jury.

If you find the issues in fact — in favor of the plaintiff, the verdict you are to return must be for such an amount as four or more of you agree upon as the proper amount in this case. A verdict reached by adding the amounts suggested by the several jurors and then dividing in the manner that I have indicated would not be a judgment of the individual jurors. Such a method is likely to produce a verdict at variance with the sound judgment of each member of the jury. The rights of the

parties to a suit should never be finally determined in this manner. It is for you to determine by the use of your best judgment the verdict which you should return in this case without resort to chance or the method above indicated.

Instruction 5. In weighing the evidence in this case, you have a right to consider the common knowledge possessed by all of you, together with the ordinary experiences and observations in your daily affairs of life.

Instruction 6. The instructions which the Court originally gave you, you were advised of when the same four or more of your members have agreed upon the right of the plaintiff to recover damages and upon the amount of the damages allowed, if any, or when four or more of your members have agreed that plaintiff should not be allowed any damages, that will be the verdict of the jury. In your deliberations you should examine the questions submitted with a proper regard and consideration for the opinions of each other. You should listen to each other's arguments with an open mind, and you should make every reasonable effort to reach a verdict.

Instruction 7. You are the sole judges of all facts and credibility of the witnesses. In deciding what testimony to believe, you may consider: 1, the witnesses'

ability and opportunity to observe; 2, their intelligence; 3, their memories; 4, their manner while testifying; 5, whether they said or did something different at an earlier time; 6, their qualifications and experience; 7, any apparent interest, bias, or prejudice they may have; and 8, the reasonableness of their testimony in light of all of the evidence in the case.

Instruction 8. This is a civil case brought by Long Family Land and Cattle Company, Inc., and Ronnie and Lila Long who are considered plaintiffs. Plaintiffs' claims are against the Bank of Hoven, who is a defendant. Also named as defendants in this case are Edward and Mary Maciejewski, and Ralph and Norma Pesicka.

The plaintiffs allege that the Defendant Bank breached written agreements entered into by the Longs and the Bank. Plaintiffs allege that on December 5, 1996, the Longs and the Bank entered into a loan agreement and a lease with option to purchase. The Longs — the Longs claim that the Bank agreed to make loans to the Longs in the loan agreement and lease 2230 acres of land to the Longs two years with an option to buy the land from the Bank for an agreed price.

The Longs claim that the Bank breached the agreements and acted in bad faith. The Bank denies that it breached any agreement or that it acted in bad faith.

The Longs claim that the breach of agreement by the Bank caused them to sustain damages. The Bank denies that it caused any damage and that plaintiff failed to act with reasonable diligence to minimize existing damages and prevent future damages.

Instruction 9. You may have heard the terms "direct evidence" and "circumstantial evidence." Direct evidence is the testimony of a person who asserts or claims to have actual knowledge of a fact, such as — such as an eyewitness. Circumstantial evidence is proof of a chain of facts and circumstances indicating the existence of a fact.

The law makes no distinction between direct and circumstantial evidence. The jury must simply determine the facts from the greater convincing force of all of the evidence in the case, both direct and circumstantial.

Instruction 10. The measure of damages for a breach of contract is the amount which will compensate the aggrieved party for all detriment legally and proximately caused by the breach, or which, in the ordinary course of things, would be likely to result from the breach.

No damages can be recovered for a breach of contract which are not clearly ascertainable in both their nature and their origin.

Instruction 10A. Any person who is entitled to

recover damages is — is entitled to recover interest thereon from the day that the loss or damage occurred except: 1, during the period of time, the person liable for the damages was prevented by law, or an act of the person entitled to recover the damages from paying the damages; or 2, interest is not recoverable on damages which will occur in the future, punitive damages, or intangible damages such as pain and suffering, emotional distress, loss of consortium, injury to credit, reputation or financial standing, loss of enjoyment of life, or loss of society and companionship.

You must decide: 1, the amount of damages, if any; and 2, the amount of damages which are subject to prejudgment interest, if any; and 3, the date or dates on which the damages occurred.

If you return a verdict for the plaintiff, you must indicate on the verdict form whether you find plaintiff is entitled to prejudgment interest, and if so, the amount of damages upon which such interest is granted and the beginning date of such interest. Based upon your findings, the Court will calculate the amount of interest the plaintiff — the plaintiff is entitled to recover.

Instruction 11. Every contract — every contract contains an implied covenant of good faith and fair dealing which allows an aggrieved party to sue for breach

of contract when the other contracting party, by its lack of good faith, limited or completely prevented the aggrieved party from receiving the reasonably expected benefits of the contract.

Instruction 11A. "Good faith" is defined as honesty in fact in the conduct or transaction concerned.

The meaning of good faith varies with the type of contract involved. The implied covenant of good faith must arise from the language used in the contract or it must be indispensable to carry out the intention of the parties to the contract.

A lack of good faith in performance of a contract may be identified by, among others, the following conduct: The evasion of the spirit of the contract, abuse of power to determine compliance, or interference with or failure to cooperate with the other parties' performance.

The intention of the parties may be established by the custom and usage in that trade or business.

Instruction 12. A contract is an agreement to do or not to do a certain thing.

The essential elements to the existence of a contract are: 1, parties capable of contracting; 2, their consent; 3, a lawful object; and 4, sufficient cause or consideration.

A contract is either express or implied.

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An express contract is one, the terms of which are stated in words.

An implied contract is one, the existence and terms of which are manifested by conduct.

Instruction 13. The execution of a written contract supersedes all previous or contemporaneous oral negotiations or stipulations concerning its matter.

Instruction 14. An express contract is an actual agreement of the parties which is created by distinct and explicit language at the time of making the contract. An express contract may be created orally or in writing.

Instruction 15. In determining the amount of money, if any, which will reasonably compensate the plaintiffs, you are instructed that a person whose business is damaged must exercise reasonable diligence and effort to minimize existing damages and to prevent further damages.

Plaintiffs cannot recover money for damage to their business which could have been avoided by such exercise of reasonable diligence and effort.

Instruction 16. A person or entity engages in self-help remedies under the Tribal Code and these instructions when that person or entity forces the removal of a person from land or premises without that person's consent.

Instruction 17. A person or entity engages in

5

4 case

discrimination under these instructions when that person or entity intentionally denies a privilege to a person based solely upon that person's race or tribal identity.

Instruction 18. There are certain rules that you must follow as you deliberate and return your verdict. I will list those rules for you now.

First, when you go to the jury room, you must select one of your jurors as a foreperson. That person will preside over your discussions and speak for the jury here in court.

Second, in order to reach a verdict in this case, four or more jurors must agree with that verdict. It is your duty to discuss this case with one another in the jury room. Each of you must make your own conscientious decision, but only after you have considered all of the evidence, discussed it fully with your fellow jurors, and listened to the views of your fellow jurors. Do not be afraid to change your opinions if the discussion persuades you that you should. But do not come to a decision simply because other jurors think it is right, or simply to reach a verdict. Remember at all times that you are not partisans, you are judges of the facts. Your sole interest is to seek the truth from the evidence in the case.

Third, if you need to communicate with me during your

deliberations, you may send a note through Dale, the court reporter, signed by one or more jurors. I will respond as soon as possible either in writing or in open court. Remember that you should not tell anyone, including me, how your vote stands numerically or otherwise, until after you have reached a verdict and reported the same into court.

Fourth, your verdict must be based solely on the evidence and on the law which I have given to you in these instructions. You will be provided with a copy of these instructions, which you will return into court with your verdict and the exhibits in this case. Nothing I have said or done is intended to suggest what your verdict should be. That is entirely for you to decide.

And as I indicated, Jurors, there are six what we call Interrogatories. These are questions that I'm asking you to answer, and I'm going to read these to you. You are going to take these with you.

Special Interrogatory 1 to Jury. Did the Defendant Bank breach the December 5, 1996 loan agreement, Exhibit 6, between the Long Family — Long Family Land and Cattle Company, Inc., and the Bank of Hoven? Yes or no. Then you need to put the number of jurors voting yes, the number voting no. And then your foreperson signs the verdict — or the interrogatory.

Interrogatory 2. If you found in Interrogatory 1 that the Defendant Bank breached the loan agreement to the plaintiffs, did that breach prevent the Plaintiffs Long Family Land and Cattle and Ronnie and Lila Long from performing under the lease with an option to purchase? Same thing. Yes, you put the number. No, put the number. Your foreperson signs.

Interrogatory 3 to the Jury. Did the Defendant Bank use self-help remedies in an attempt to remove the plaintiffs from the land that was subject to the lease with an option to purchase? Yes, no, numbers, foreperson.

Interrogatory 4. Did the Defendant Bank discriminate against the plaintiffs based upon their status as a tribally owned corporation and tribal members in the lease with option to purchase? Yes, no, foreperson.

Interrogatory 5. Did the Defendant Bank act in bad faith when it attempted to gain the increased guarantee from the Bureau of Indian Affairs as referenced in the loan agreement dated December 5, 1996? Yes or no. Foreperson.

Interrogatory 6. If you answered no to Numbers 1, 3, 4, or 5 you should stop here and not award damages. If you answered yes to Numbers 1, 3, 4, or 5 what amount of damages should be awarded to the plaintiffs? It has a

monetary amount there, and then agree and disagree, number for the jurors. And then the question: Should interest be added to the judgment? And then yes or no. Foreperson.

All right. Plaintiffs will make their closing argument to the jury.

MR. HURLEY:

May we approach, Your Honor, with a question?

THE COURT:

Sure. Dave?

(INAUDIBLE, WHISPERED DISCUSSION WAS HAD OUT OF THE HEARING OF THE

TAPE RECORDER.)

MR. HURLEY: Good evening, ladies and gentlemen of the jury. All of us here want to sincerely thank for your time and attention, and those of us who speak to juries on occasion would agree that you were — you have been very attentive and oftentimes ahead of the lawyers in — in seeing where the exhibits are and what the answer is to the issue at hand. And it's late in the evening, and all of us and especially Ronnie and Lila Long sincerely appreciate the job you've done here. Without your good work, of course, our system of justice would not operate at all.

This is plaintiffs' opportunity to speak to you on the issues as we see them and to try to draw together the facts here and make some sense out of the facts that happened between these two parties.

As you can tell from the evidence, quite a few things happened, and it got to be quite complicated, and I would like to make a couple of comments here to try to sort that out.

As the Court has instructed, of course, what I say is not evidence and what Mr. Von Wald says is not evidence. This is our chance to argue to you from the evidence and to persuade you one way or another.

Plaintiffs' first issue is breach of contract. And I'm sure by now you are quite familiar with the basic agreement where the Bank received a deed to 23 -- 2230 acres and then made certain other agreements, which were all part and parcel to the same agreement, and I'm sure you are quite familiar by now with the loan agreement.

And, of course, as you heard the testimony, the deed went to the Bank. Certain credits were allowed, and there were other agreements. As — as part of that, though, it — (INAUDIBLE) go on further. And this is the first one that we need to talk about. The Bank of Hoven will request from the BIA to increase the guarantees to 90 percent, to reschedule note 98181 over 20 years with annual payment from crop and yearling sales. The Bank of Hoven will also request a 90 percent BIA guarantee on the 70,000 annual operating note.

As you remember from the testimony in a farm and

ranch situation, especially in these times that they were going through, in — in '96, '97, and the previous years actually, '94, '95, cattle prices were very, very low. Those of you who are familiar with those markets, you could tell from the cash flows, the calves' low price, cows' low price, and so very, very key to continuing in business as the operating loan.

So as in every contract, there is something for the Bank, and there was something for the Longs. Right here, this 70,000 annual operating loan was crucial to the Longs. And you heard Dennis Huber say that and you heard Ronnie Long say that, anybody that's had experience with farm and ranch. Chuck Simon said that with many years of experience as a banker, that this operating loan is critical. Without it, you're going to fail.

And so there it is, right there. The Bank agreed that the Bank will request from the BIA a 90 percent guarantee, and the Bank of Hoven will also request a 90 percent guarantee on the 70,000 annual operating loan.

We saw in the evidence -- and you'll have to rely on your own memory -- but in the evidence there was an attempt made by the Bank in Exhibit 12. Let me pull it out for you. You know better than I do, Exhibit 8, December 12th. And December 5th, of course, was the date of the loan agreement and the lease with option to

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purchase were entered into.

About some seven days later, the Bank writes a letter, and the total request for the guarantee to be increased to 90 percent is right here in the last paragraph, that we submit should have been a more complete application. Maybe it will work, maybe not, in a couple of sentences — one sentence actually.

And then we see the letter back from the BIA, and the BIA says -- and you'll have to rely on your memory -- but you'll want to look at that letter when you look through the exhibits. And the BIA says that that is not a complete application. And at that point, February 14th, 1997, a letter from the BIA, Plaintiffs' Exhibit 11, and apparently in the first paragraph you will see it recaps a conversation with Stacey Johnston. It's a conversation on February 3 responding to the December 12th letter. the BIA says that Stacey Johnston informed you that this request requires a more complete application, modification criteria is outlined in your loan quarantee agreement (INAUDIBLE) and the statute CFR 103.21. In the last paragraph, we will not act on your requests until we receive a complete application.

And then what happened? Absolutely nothing. The Bank never again attempted to follow-up or make any kind of effort to request from the BIA approval of this \$70,000

operating loan. Realizing as we all do, that without that operating loan, this whole plan will fail. The purpose of the plan, as we've heard from several different people on the witness stand, was to reduce the debt of the Longs, see that they get an operating loan, and if they make it through the first year and pay it down \$1.00 annually, then they can borrow that much again the second year if they need it, and move through two years and be able to buy their land back.

In the last paragraph, another important point. is the contract that the Bank agreed that it's going to make a loan to the Longs of 53,5. 37,5 of that will be used to purchase 110 calves. And you've heard enough about cash flows that you're probably sick of hearing about them. But in a cash flow -- and you've heard testimony to this effect -- they -- they raise about 270 calves. Another 110 bought as calves, light calves, get them bought right. They've got a lot of rough feed. They've got grass for the summer, grow them up. And Chuck Simon and others agreed that oftentimes that does work in this country. It's an opportunity for them to increase their ranch income. And you heard Chuck Simon agree that the Bank never made the \$70,000 annual operating loan, never made the \$37,500 cattle purchase loan. breach of contract.

Of course, the Bank says, well, we couldn't make the \$70,000 annual operating loan because the BIA never agreed to increase the guarantee to 90 percent. And we say you didn't make a very good effort. You can pick up a phone. You can send a fax. You can go over to their office and visit the BIA officer. What is it that you don't like about this? You were present late October by speaker phone. Stacey Johnston was representing the BIA. Everybody that was there all agreed to it, and said let's go forward. And yet when this letter comes out, it didn't happen. It didn't happen. Very, very critical. We think the breach happened very early on in this process, insuring the Longs' failure under this entire plan.

You will recall the cash flows prepared by Dennis
Huber. The Longs needed \$40,000 the 1st of November. Why
is that? Because you're getting cattle ready for winter.

Dennis Huber says he likes to put it on the front end, so
you can get your work out of the way. It was supposed to
be there in November. The meeting was late October.

Everybody agreed. It took until December 5 to get the
documents put together. The documents were signed

December 5. Ronnie Long testified -- and you'll have to
rely on your memory -- but December 5, okay. We're still
within the window of time. I will sign the documents. I
will get my operating money. I will get everything in

shape for winter. Did that happen? No. The 40,000 loan was never made. If that is zero, then everything else changes.

In addition, purchasing 110 head of calves didn't happen. So again, there comes this bottom line which is very important to try to make this work so the Longs can buy their land back. Of course, you have to have an operating line of credit. On the testimony in this case, anybody who said otherwise wouldn't be honest. You have to have it. It's key. Number two, you had to have an extra 110 calves to increase your income.

Then you go onto Year 2. Of course, without the line of credit from Year 1, without the extra calves, there is no hope of making this project work.

That is breach of contract, and we submit to you that it — the terms on Exhibit 6, which is the loan agreement which we are looking at here, and then also Exhibit 7, which is the, you will recall, the lease with option to purchase. The lease with option to purchase, of course, has the goal posts, I guess you could say, if we were talking football. Because when you get to the end of this thing, there was an option in the lease. There was an option to purchase. And you might recall that the Longs were working towards and everybody was working towards (INAUDIBLE) having the Longs be in a position where they

could exercise this option and buy their land back.

There was some -- some important credits in there where we -- we would reduce their price so they could buy it back. The key though -- and you heard various people testify about this -- is that on these cash flows, this system or this plan was put in place, this contract.

These agreements had to work well enough so that they had a cash down payment and that they could interest the Bank to come in with them and make a loan. And you heard Dennis Huber say that, yes, this was built that way. Yes, this would work. But if you take out the operating line of credit, you take out the extra cattle, no, it isn't going to work.

We would submit to you and what's in evidence on this case on breach of contract to make it very clear, there is no question, I asked Chuck Simon, was the \$70,000 operating loan ever made? No. We loaned some money. And you will see in the exhibit books here what that was loaned for and why.

Ronnie Long said it was under a controlled account, and money was allowed for very specific purposes. He did not have the discretion to take any money and do something with it, like hire hay movers at 12,000 and upward to take the hay over to the cattle. He — he was very limited on the controlled account basis, and on that basis he had to

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have the operating line of credit above and beyond the money he was working with. And we would submit to you that breach of contract on this point was very, very clear.

On the second point it's also clear. Chuck Simon agreed with me, no, that loan was never made; and therefore, the Longs could not buy the cattle and increase their income and buy their land back. For that, under the Court's instructions, if you find that the Bank has breached this contract, and we would submit to you that the Longs are entitled to damages.

And you will see in Exhibit 23, and you heard Ronnie Long testify to the damages that he claims, then the reason why. Because the contract was breached and because he didn't have operating money to run his place like he saw fit, his cattle were some 20 miles -- 18 miles from the feed, where the feed was baled and put up. It had to be hauled down to the breaks in the winter (INAUDIBLE) couldn't get it done. He brought it up; he mentioned it; he requested it.

Chuck Simon said yes; we knew we had a problem with that. And yet, the \$70,000 operating money was not there to work with to get the job done, and that is part of the breach of contract. It's part of this story. And the cattle did not have the feed they needed.

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You heard the testimony. It got cold in January — mid-January, deep snow, cold winds. If the cattle would have had the feed down in the gullies of the breaks in the timber, they would have stayed there. They would have had something in their stomachs, and they would have stayed there and stayed warm and survived as (INAUDIBLE).

When they had no feed, became weak, they came up out of the draws to the flat country, and then they were in The wind chill, the weather got them. submit that that's a direct result -- direct result from failure to have enough money to operate this ranch the way it should be operated. And it's a direct result of the Bank of Hoven not diligently making the request, getting on the phone, driving over there saying what is wrong with our application. In late October you all agreed. let's get our ducks in an order, and let's not be held up with bureaucracy. Put your stamp on there. We'll make the loan. Everybody will get going. It didn't happen. The letter came back, said you needed a more complete application. None was ever made. Now the 37,5, that's a direct loan. That doesn't even depend on BIA approval. You can make the loan and go forward.

In addition, we heard testimony that in that letter from the BIA they authorized the Bank to make an emergency loan. Just write a check \$42,000, take care of the

problem, automatically guaranteed by the United States through the BIA. It didn't happen. So the breach happened early on and the breach of the annual operating loan, lack of purchasing the cattle caused the entire failure of this system that was put together.

Our second cause of action is bad faith, good faith.

THE COURT: Five minutes, Counsel.

MR. HURLEY: Thank you. The Court has instructed that every contract has a provision of good faith and bad faith in it, and we ask you to pay special attention to the instruction of the Court in defining what good and bad faith is. It's very helpful in defining — in defining that particular concept.

For example, good faith is designed — is defined as honesty in fact in the conduct or transaction concerned. The implied covenant of good faith must arise from the language in the contract or it must be indispensable to carry out the intention of the parties. And we ask you to look at that.

In other words, if the Bank acted in such a way as to deny the Longs the benefit of the contract, which we submit it did, then that is not good faith. That's bad faith. We submit that the Bank did not make a good faith effort to obtain the BIA guarantee. Therefore, the Longs didn't get the 70,000 operating loan because the Bank did

not get the BIA guarantee on the 70,000 operating loan.

We also have a claim for self-help. We claim that the Longs were damaged by the Bank selling the land to the Maciejewskis and the Pesickas, and therefore the Longs lost the use of that land. You will remember the Pesickas bought 320 acres of grass. The Longs could have used that. And you will recall that the Bank sold 960 acres to the Maciejewskis and the Longs could have used that.

In this plan they were — they were intending on using it. Part of their plan they needed that for producing feed for their cattle, cash grain, FSA payment (INAUDIBLE). When you look at Exhibit 23, you will see that Ronnie Long has set out the value of the land that he was denied the use of. And when you go through Exhibit 23, you will see that he has put a value on that, and we would ask you to take a look at that.

(END OF DUPLICATE #9 TAPE #2).

(THE FOLLOWING PROCEEDINGS TOOK
PLACE ON DUPLICATE #10 TAPE #1:)

We also have a claim for discrimination, and as you have picked up from the testimony, the discussion between the Longs and the Bank started out — and you will see in Exhibit 4 where Chuck Simon is writing to Ronnie Long and says that we started out talking about this where the land base would be deeded and sold back to you on a contract.

The contract is very favorable.

That's like the Bank did for Maciejewskis. You don't have to go out and find a loan. The Bank, as a seller, just says we'll finance you. And we'll give you ten years. Your annual payment — for example, Maciejewskis' annual payment on Parcel 1 was 23,000. Well, the FSA payment was 23,000. So you've got a payment on all of the — all of the 1905 acres was 23,000. And that payment, if Ronnie Long could have bought it, that 23,000 would have paid half of the payment.

And you will recall from the contract for deed that the Bank gave the Maciejewskis, it was about 23,000 annual payment on Parcel 1, and 23 on Parcel 2. If the CRP had been continued, you will recall that payment was 44,000. The CRP would have paid the payment on both Parcel 1 and Parcel 2 under the contract for deed.

But why wasn't Ronnie Long offered a contract for deed? The Bank goes on to explain, says that they've talked to their lawyer, and they feel there would be some possible jurisdictional problems if the Bank ever had to foreclose on this land, and that's because this is an Indian-owned entity on the reservation.

The essence of discrimination is that every one of us who are United States citizens, regardless of race, color, or creed, have a right to be treated fairly. And all

equally. And to not be discriminated against solely on the basis of race. Here in this letter the Bank says that we're originally talk about taking the deed from you; and, Ronnie, we would sell it back to you on a contract. And then in the next paragraph it says that after talking with the lawyer, the only way that we can sell the property back to you would be if you would find financing elsewhere and would pay it in a lump sum.

That we submit is discrimination. And when you think your way through this and you look at the special interrogatories, there is one on breach of contract. Did the Defendant Bank breach the loan agreement?

- 14 THE COURT: Time, Counselor. It's time.
- 15 MR. HURLEY: Thank you.

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- 16 THE COURT: All right.
- 17 MR. HURLEY: At the close the -- the Court perhaps would give
- me a few minutes to close up, you know (INAUDIBLE) --
- 19 THE COURT: You have five minutes for rebuttal.
- 20 MR. HURLEY: Pardon me?
- 21 THE COURT: Remember, you have five minutes for rebuttal.
- 22 MR. HURLEY: Oh, yes. Thank you.
- 23 THE COURT: Counsel for the Bank?
- MR. VON WALD: Thank you, ladies and gentlemen, for sitting through this whole thing. It's taken a lot of time out of

your daily life of sitting here until it's 9 o'clock at night my time, 8 o'clock your time. So I'm sure it's not going to be easy for you to listen, but we do appreciate you being attentive. You're probably one of the most attentive juries, at least in my case, that I've ever seen. I've never seen a case before where jurors would tell me what — what exhibit I'm looking for, but it seems like you guys were able to do that, so I commend you for that.

Again, like Mr. Hurley said, my comments here are arguments and intended to give you an idea of what we think our side of the case shows. So if what I say is — my recollection is different than what the evidence is that came in, you should rely upon your evidence — your recollection, not mine. So I'm sure neither Mr. Hurley nor myself will try to mislead you, and I want to preface — preface a little argument for that.

This case, ladies and gentlemen, we feel is a case that basically — and — and it's too bad that it happened — but it's a case that frequently happens when the first generation is out there farming, and it seems like they're doing fairly well or they're in some other business. All of a sudden they take a second generation in there with them and all of a sudden with two families in the operation, somewhere or another it seems like it

starts. And I don't know why that happens, but it frequently does. It doesn't always happen, but it seems like that's what must have happened here.

In this particular case you saw the -- the evidence that the Long Corporation had a net worth of a half a million dollars -- over half a million dollars in 1992 when Kenneth was still living. But that net worth had gone down and down and down. Eventually, by 199 -- I think it was 1996 when they sent in the request for the BIA guarantee loans the net worth was down to \$155,000. And if you look at the financial statement, that included Ronnie Long's home on there for the first time, so the net worth -- the net worth of the corporation had really dwindled fast.

If you look at that same comparative statement that the Bank had, the net worth went down and the borrowing went up. They just kept borrowing more and more money, and what happens is it's a vicious cycle. The more you borrow, the more interest you pay. The more interest you pay, the tougher it is to make it work. That's basically what happened in this case.

But at any rate, going back to 1995, when Kenneth died, the Bank was no longer willing to go on the hook for more money basically. They wanted Long Family Land and Cattle Company, Inc., to lower their debt. They couldn't

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figure out how to do that. They tried to get loans with -- other loans with like the SBA or looked for other sources for financing, and it didn't work.

So eventually, they all came to the conclusion that, okay, let's deed the land back to the Bank from the Long — from the Kenneth Long Estate, and the Kenneth Long Estate did that. Paulette Long, Kenneth's spouse, deeded it to the Bank, and then the credit was given for the 478,000, the land and the house in Timber Lake.

But after that happened — actually, before that happened, the Bank gave Long Family Land and Cattle Company, Inc., an option to buy that land. So they tried to work with the Longs yet. It's not like they're trying to steal the land. They're trying to get a program going so the Longs can make money.

So they gave them an option to purchase the land, one more option. And then, eventually, that still wasn't going to make them money because they had to be able to come up with something to buy the land so they entered into a lease with an option to purchase, and they negotiated for a long time before this lease with option to purchase. And the reason they negotiated for a long time was because the number of possibilities existed as to whether or not they would come up with the right cash flows and so forth.

So at a meeting where Dennis Huber was there, they did come up with a (INAUDIBLE) cash flow, and that cash flow I think is Exhibit 8A. As you will recall, 8A -- it's page two -- but 8A as you will recall was rejected by the Bank. Three, two. It was rejected by the Bank. At the meeting when they -- when you see cash flows like this, that was the meeting that you remember that I'm at -- when you see cash flows like this, you just assume everything is the way it should be. But when you sit and have an opportunity to sit back and look at those cash flows, that's when we found out that there was some problems with this cash flow. Actually, it wasn't me that found out. It would have been the Bank.

But that's when they found out that the \$62,500, that's additional money, that wasn't proposed at all at the meeting. The \$100,000 it was proposed to borrow. But that made this sum of \$62,500. So this at the end of the year, Year 1, this would have been \$102,000 under this cash flow. Well, that wouldn't be too bad.

The problem is that he sold all of his cattle out, all of his yearlings and all of his calves the very first year. But by doing that, you see, his calves were to bring 89,000. So had he not sold those calves the first year and continued with the program to keep them over until they were yearlings, if he would have done that,

then he wouldn't have had this \$89,000 down. So this cash flow just plain didn't work.

And then like I told you, the second cash flow — and I'm sure that — that none of these mistakes that were made are intentional on anybody's part. I'm not saying that Huber or whoever did the cash flow for him, did this intentionally to make it look good. I'm sure they didn't. It was just a mistake.

But whatever the reason was, there was a mistake made. You see where the 360 head of yearlings, now it would be 110 of those that would have been bought. But the other ones would have been calves that were supposed to be for the 1996 calf crop — that would be 19 — 1997 — 1997 calf crop was the other ones. These were already sold. So there lies the problem. And the bottom line here is it just didn't work out right because they are selling the same calves twice. Okay. So that one was rejected.

Once that one was rejected — and this I think is a fairly important point — but as to the damages that — that are being asked for — once that one was rejected, a second cash flow was given to the Bank, and this one was sent to the Bank, December 11th, just a day before the letter was sent out to the BIA to get the \$85,000 BIA guaranteed loan; and if the 90 percent increase had gone

the other way and the note had been rescheduled, this was received by the Bank then on December 11th.

You will see this cash flow here requires \$85,000 rather than 70,000 like the loan agreement said. You see there is a minus \$85,000 here. Now Mr. Huber said that he put it up here first, and when he did that, if you take the \$85,000 operating line and put it at the beginning cash up here, then you wouldn't end up with a minus down here, of course, but it's just a matter where you put it on. It really does the same thing. The \$85,000 operating cash is always up front.

So I mean, you don't give somebody a line of credit, ask them to operate for nothing for the whole year, and then give them 85,000 debt at the end of the year. That's not how it works. You give it to them up front as soon as they would have gotten it.

If they would have handed that in on December 12th, like they did, and it ended up getting approved rather rapidly, they might have had it like in a couple weeks. But the money would have been there for the operating.

The problem is — the other thing I was going to point out here, is you see that even with this cash flow, if they had received 85,000, rather than 70,000, if they received that, the bottom line at the end of the year is still only \$28,000 cash extra that they would have had, if

they could live by this cash flow.

The second year, it's 57,000. So it increases some, but it doesn't increase a whole lot. You know, just think about it, ladies and gentlemen, just think about it. How many of you people can put 30,000 bucks away in one year? Now that's not easy to do. I will guarantee you, I've never done that in my life, and I would guess that most people don't.

So in order to have — continually have more and more and more money at the end, it comes slow. It doesn't come 150 to \$200,000 (INAUDIBLE). It just doesn't happen. (INAUDIBLE) if they keep increasing and hopefully that's what would have happened here, the third year you are up to 90,000.

So after three years it shows that he would have —
if he would have gotten this \$85,000 operating line, if
the cattle wouldn't have died, if everything would have
worked just like he wanted it, he would have been \$90,000
ahead. Now that would have been going in the direction
for his net worth. That would have been what the lenders
it would need in order to lend him money to buy the land.

The problem that we ran into here, ladies and gentlemen, is simply this: We had the worst winter on record, and the worst winter on record is what the problem is. This was the winter of '96, '97. Snow was three,

four foot deep. Wind chills were 90 -- were 60 to 90 degrees below zero.

The letter that Ronnie wrote the Bank dated — dated January 5th — excuse me — February 18th. That letter that he wrote to the Bank told them just exactly what happened, told them how bad the winter was, told them that on the 13th of December he had the lots all cleaned out. He was going to take the yearlings in. He hadn't even weaned them from the calves yet — or the cows. So they were last year's calves. He was going to take those yearlings off and move them back to the farm.

The problem is -- and he had -- he had trucks lined up for it -- the problem was the weather just absolutely didn't cooperate. The weather didn't cooperate. It wasn't because he didn't have the money. The weather didn't cooperate. He had the trucks. Then -- and he -- and it went from the 13th through the 18th, the blizzard. And he said in that letter, as you read it, he lost very few cattle then. The problem -- then after that, until the 29th of January, which is a long time, a month and ten days. He couldn't even get in and out -- he could get in and out on occasion to feed them. But the roads were never wide enough so that could you get a semi trailer down there to haul those calves out. It was too late to get feed in, and you couldn't get the calves out. You

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were just stuck. Had the feed been there beforehand, it might have made a little difference; but if you can't get out to there to feed the feed, to feed the cattle, they still have a very strong possibility that they are going to die.

And remember, ladies and gentlemen, the testimony that all kinds of people -- I mean all kinds of people that winter lost cattle. It wasn't just Ronnie Long. I'm not blaming Ronnie Long for being a poor operator out It's just circumstances that happened. It wasn't necessarily his fault, but it certainly isn't the Bank's Because the Bank -- he's trying to say -- and I fault. don't believe -- that the Bank would not give him money to haul feed out there, if they knew he needed feed out That's absurd. there.

You see, the collateral that was out there, they were his calves, but they were the Bank's collateral. got -- they've got an interest in those cattle just as much as he does.

Actually, the fact of the matter is, they loaned him \$16,000 for leases. Do you remember the leases that he had in December? Now that's 16,000 that they're going to use for next summer. They loaned that to him with no problem. Probably as soon as he asked for it, he assumed he would lose the tribal leases, but they didn't.

loaned it to him.

He — he told them he needed some operating money. They gave him \$5,000. And then they gave him \$2,250 to get — for a snowmobile, so he could get out there. The problem was, it didn't make any difference by this time how much money you gave him. You can't get out there. You can't move the cattle out. And you can't move the hay to them. It's too late for that.

The biggest thing is, I think, is in September — in September he had \$30,000 to pay bills with. Now, he could have chosen to pay back bills. As a matter of fact, you look on here, I think there is an accountant bill for 2 or \$3,000. Well, I don't know if that accountant would have waited or not; but if you went to that accountant and said I'll get you the money as soon as we — I get my new operating line, I will bet he would have waited. I doubt that he would have sued him. He just had done his tax return.

You know, the fact of the matter is, he had money that was released that he could have used to move the hay. So it really wasn't because of the fact that he didn't have money.

If you look at the comment sheets, there were actually advances on loans all the way through November, and the last one was in December. So there were 3 or

\$4,000 on his operating line that he had that was released. So it's a certain thing, that it was the Bank's fault and they wouldn't give him money to move the hay if they would have known that he needed to move the hay.

You see, it's his operation out there. As the Bank, we're a hundred miles away. We really don't know if he's got the hay with the cattle or if he doesn't. We don't — we really don't know that. But if he calls us then, if he tells us I've got to have money to get the hay, for crying out loud, it's our cattle, just like his calves (INAUDIBLE). So it's a certain thing that the Bank would have given him money had he asked for it.

And, of course, the fact of the matter is, like I say, it probably doesn't make -- it wouldn't have made any difference if there had been hay out there or not. He had lost a sizable number. I don't know how many, but he had lost a sizable number. But that's what caused these problems. That's what caused the problem.

You see the Bank requested — the agreement that Mr. Hurley is talking about, the Bank requested — they did everything that they said they were going to, plus more. They said they were only going to request a \$70,000 line of credit, but they requested an \$85,000 line of credit. They did that. They sent that in December 12th. Okay.

You also heard Mr. Huber say that frequently people in the BIA office, they've got too much to do. There's just too much work for them, and they don't get things done. So he would come and help them out on occasion.

I don't know why it was, I don't know why it was that the BIA took from December 12th, all the way up to February 14th, before they responded. I don't know why—but I will guarantee you this for sure, that by February 14th, if we look at Ronnie's letter that he wrote to the Bank, by February 14th, his cattle were already dead. They were dead.

Now, I don't think — like I told you before, I don't think even if he had had that operating line right away, it would have made any difference because this wasn't until the 12th of December that they sent it in. The 13th of December, remember, the 13th of December is when he got the big blizzard. So I don't think it would have really made any difference if the BIA would have worked — would have acted on this that much faster anyway. From the 13th of December on, he was in trouble. If he didn't have the cattle out by then, he was in trouble.

So then when he calls in on February 13th — the Bank gets a response to this letter on February 14th — when he calls in on February 13th and tells the Bank that he no longer has 305 head of cows out there any more. He no

longer has 260 head of yearlings out there any more. He's got 25 yearlings, and he's got 150 cows. I mean his financial condition changed drastically.

Mr. Hurley asked why didn't they pick up the phone and try to get another — to pick up the phone or a fax and say, geez, we should have that line of credit. Well, wait a minute. Wait a minute. Did he think for a second that the BIA was going to take the — the cash flows that were sent along — along with this, you know, the cash flows that I showed you where it showed that he needed \$85,000 worth of cash operating line. And when they needed the \$85,000 worth of cash, it was also projected in there that he was going to be selling these 260 head that he had out there, this 225, that's the only way that cash flow worked is if he had those cattle to sell. Well, once he didn't have them to sell, obviously that cash flow was not going to work any more.

So even after that — and as far as increasing this to 90 percent, increasing it to 90 percent, yeah, well, that didn't happen, but the Bank did reschedule those loans. Those loans were rescheduled. They rescheduled them at the Bank's risk. They were only covered by 84 percent rather than 90. So the Bank is the only one that lost anything there. When these things went sour, the Bank is the only one that lost anything. Had it got

up to 90, they would have lost less. But they are the only ones that had something to gain by this 90 percent or 84 percent increase.

And as far as — I mean like I told you, as far as the \$85,000 line of credit, there is no way that that's going to work any more. The BIA is not going to go along with it. No lender would. I don't just say the BIA. You just have to show a cash flow, and that is going to work before any lender will loan you the money.

The — but what the Bank did do is then they got together with Ronnie and they called him and said, Ronnie, what are we going to do. They still had Ronnie in mind yet. So they get together, and they come up with a cash flow balance of 40,595.

Now these figures I know are boring. I know they are. And I don't know how to make them any more interesting, but -- and I know it's late. But they came up with \$40,595. Okay. And that was the cash flow that the -- again that the --

(TAPE HAD AN APPROXIMATE

EIGHT-SECOND BLANK SPOT AND

CONTINUED AS FOLLOWS:)

Mr. Hurley is right; you need an operating line. He had that.

Well, what else did he have in there? He had, in

addition to that operating line, 48,000 from the LIP program, from the government for part of calves that — cows that he lost. Okay. So 40,000 plus 48,000. He had \$85,000 in operating that year. 85,000. Granted, some of it wasn't until August from that — the LIP program. I understand that. But during the year, he still had 85,000.

The problem was, the problem was that he couldn't work up to that \$40,595 cash flow anyway. Even though he was given another 48,000 from the government, which they didn't expect, he still didn't have the money when it came November 1st for those notes. He didn't have the money to pay them.

So why he didn't -- what he did with the money, I don't know. But my point is that cash flows are only as good as the person who uses them. You can -- anybody can make out a budget; but if you can't live within your budget, the budget isn't going to work.

And in this case, the budget, that was paying off the land, didn't work. It was projected that it would, but it didn't. These cash flows depended on a lot of history, depended on what the price is going to be. They depended on what the price — what the costs are. You know, I mean, there are a lot of variables.

I'm not saying it's Ronnie's fault that he couldn't

live up to it, but he couldn't. It's a problem the Bank was trying to work with. And when it came to the point when he had \$19,000 from the LIP program yet and \$13,000 from the -- where he changed his program to lease his land out, when he had that money left and he wouldn't bring it in to make a payment on the BIA quaranteed note, basically when the lender -- the borrower-lender relationship just disappeared.

THE COURT:

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Five minutes, Counsel.

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Okay. Then let's go to the damages a little bit MR. VON WALD: more -- I'm getting a lot longer than I thought. Let's go to the damages a little bit. The damages that he alleges are, you know, almost absurd. You see from the first five years or six years of his tax returns, if you look at those, he lost money each and every year. Now I quarantee, granted some of it was depreciation in there, so it wasn't -- it wasn't always out-of-pocket loss; but if you look at it real close, there were losses. There is nothing -- but yet, he is trying to tell you, ladies and gentlemen, that for the next seven years if the Bank would have given him the \$70,000 loan, if they would have been given him the 35,000 to buy 110 head, that then he would be -- then he would have gained 1.2 million.

Now, look at the whole history here. He lost about \$400,000 in six or seven years, and now he is trying to

make you believe that he would have made 1.2 million in five or six years. You know, \$1.2 million, ladies and gentlemen, is a lot of money. I mean that's a lot of money. That's more money than most of us in our lifetimes will make, and we're not going to make it in five years. The damages that he has alleged are astronomical, and I think unreasonable.

The last thing that I want to say is basically we wouldn't be here, I don't think, if we wouldn't have had the bad winter of '96, '97. We would have sold Ronnie the land back. We would have sold Long Family Land and Cattle Company, Inc., the land. That's what would have happened, I think, except for the winter — when the winter killed the cattle, his financial condition changed drastically, and he was no longer able to make money.

And that's why we're here today, ladies and gentlemen, and that's not — not because of the Bank, but it's because of the weather or — and not getting to the hay on time, but circumstances. But it wasn't because of the Bank breaching any agreement.

I told you at the beginning of this opening statement that you people are the ones that have the power -- you do -- you have the power to look at the evidence and look at the law and make the right decision. That's your responsibility. I'm glad it's yours. You can do it. And

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I appreciate your -- your time. I pray that you return a verdict for the Bank and against the plaintiff. Thank you.

Thank you, Counselor. Chuck, I will give you a THE COURT: few minutes.

MR. JASPER: If it please the Court and counsel, ladies and gentlemen, when I talked to you the first time, I said I was going to keep my comments brief. I think I lived up I'm going to reiterate. I'm going to keep my comments brief. I think both Mr. Hurley -- excuse me -and Mr. Von Wald did an excellent job presenting their clients' case.

As I told you initially, I'm somewhat of a (INAUDIBLE) player in this, as have been the Pesickas, and the Maciejewskis, but I wanted to cover a couple of the things though first.

I don't know if any of you have ever been on a jury before. I'm quessing neither of the other attorneys here in this courtroom have been on a jury. I have. It's been 20-some years ago. I sat on a jury. My first thought was they sent us into the jury room was this is what we've got to work with. These are the instructions and what we heard. But you know, once we got into the jury room and started putting our heads together, it started making sense. Yes, we can do this. And I guess I'm telling you

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folks that, as encouragement, so that you don't get discouraged, because I can see where it would be very, very easy to get discouraged in this case because the numbers can bog you down. Well, don't let the numbers necessarily bog you down.

One of the instructions talks about you folks have the right to use your common sense. Well, we have seven people here, seven people representing I would say a fairly broad spectrum from your Tribe. You know, I think one of you is a rancher, and I'm not sure what all of the others are. But that's what — because you have common sense of seven people here to sit down and decide what is right, what is the right thing to do in this specific case. And I guess on behalf of the Pesickas and Maciejewskis I'm thanking you folks right now for living up to your responsibilities. Not just as citizens, but also as tribal members because that's what you're doing here. You're upholding what is right, what is the law, at least the law that is set by your Tribe, saying this is how we handle these types of situations.

Now, if I can, I just want to summarize a little bit what I recall from the evidence. Mr. Long died in I think 1995, and it appears to me that the testimony was from that point on all of these people were working together trying to make this thing go.

Well, neither the Pesickas or -- the Pesickas or the Maciejewskis were involved in that, and so, you know, they weren't involved in any of these negotiations, so that they really had no way of knowing whether things worked or didn't work. But I think they would -- if they were here, they would say we wished the best to Mr. Long and everybody else that this thing would work out.

But also, as we know, these discussions ended up in an agreement on or about December 5^{th} of 1998 — I'm sorry, 1996, which granted a two-year option, and then there was the possibility of extending that two years for 60 days.

Well, I think, if you remember from the evidence, the two years were just about up when Mr. Long asked for an extension of 60 days, that was denied. But if we look at the time frame even after that 60 days had occurred, that's when the Pesickas bought a portion of the property, and that's also some time even later yet when the Maciejewskis bought a portion of the property.

Now we can sit and play Monday morning quarterback, saying, you know, he should have done this, he should have done that. I'm not going to get into that. You're all smart enough to know that the conditions changed, and consequently the economics of people change, and the whole economy changes as — as two years or more goes by, the —

excuse me — the national rate on what interest is being charged, it goes up and it goes down from day—to—day. Right now, luckily, we're in an era where interest rates are low. Maybe this time next year they will be high. Who knows? I don't. But you can't look at that and say that's discrimination, as a Monday morning quarterback.

But also keep in mind once again Maciejewskis and Pesickas, they weren't in — directly involved in that. After this lease expired and even after the 60 days expired, the Bank owned this property free and clear. Same, as I'm sure some of you folks owned property free and clear. It may be a car, a trailer house, land, or what have you. It doesn't matter. You can do with it as you want.

And then I, same as you, have the right to buy something from someone. And that's what happened here. The Bank owned property. They sold it to the Pesickas and to the Maciejewskis. Same as you and I could have bought this property.

And consequently, I would urge you to find, there really was no bad faith, you know, improper dealings or any of that in this case. This is a pure and simple case from my perspective of mother nature at her worst. Some of you may have even suffered losses from that. I don't know. I was in and out of this area back in 1996, '97. I

know what it was like to see snow drifts higher than the ceiling, and I'm sure each and every one of you remember that. So, folks, I would ask you to keep that in mind.

And with that, I thank you for your attention.

THE COURT: Thank you, Chuck. All right. Jim, you've got five minutes of rebuttal.

MR. HURLEY: Thank you, Your Honor. As you know, in this case as jurors, you have an important job to do. This is your opportunity as one of us as citizens to do justice and to do the right thing. If you believe from the facts that this case, as I do, that a serious injustice has been done, then you have the power and the obligation to make the decision that will help right that injustice and to help put right the harm that has been done.

Here in this agreement, as a result of this agreement, the Longs have lost almost everything they've worked two generations to accomplish, the land and the cattle. And for that, they have brought this lawsuit and this cause of action. And they are requesting if you find for them in one of their causes of action and under the instructions of the Court, they are asking you to award damages to them in the amount of their losses.

If you will look at Exhibit 23 and you look to see whether or not you think those are reasonable damages that were sustained, they come to a big number, \$1,236,792.

25 THE CLERK:

(INAUDIBLE).

But that, as you see when you look through that, those are the cattle that were lost, that was the loss of the use of the land that was sold, and they were denied the use of. And in order to put this matter right, they need an award of damages so they can get put back in the position that they were before this happened to them so they can get land back, they can get cattle back, and they can continue on as productive members of this community.

Thank you for your attention. And the Longs pray for a judgment in their favor and in the amount of the -- of the damages that they have set out in Exhibit 23. Thank you.

THE COURT: All right. Thank you. Now, it's your time to go to work, Jurors. Again, you're going to have the exhibits. You are going to have the jury instructions and your six questions that you need to answer.

Dale, will take you -- where is the deliberation room, Dale?

THE CLERK: (INAUDIBLE).

THE COURT: Okay. She'll take you to the break room. There is water in there. You guys, if you have to go to the rest room before you start, please feel free. And do your best tonight to deliberate to try to reach a verdict tonight.

1 THE COURT: Yeah. Go ahead. 2 (JURY EXCUSED). 3 Court is back in session. It's now 10:30 p.m. 4 And it's my understanding, has the jury reached a verdict 5 on all of the interrogatories? All right. And, Rhonda? 6 Rhonda, you are the foreperson. And those verdicts were 7 handed to the court reporter. All right. We'll take a 8 look at them here. (PAUSE). All right. They appear to 9 be in order. I'm going to give you, Dale, and I will have 10 you read them into the record, starting with Special 11 Interrogatory No. 1. 12 THE CLERK: Do I read the whole thing or just --13 THE COURT: Yeah. Just read the question and then . . . 14 "Did the Defendant Bank breach the December 5, THE CLERK: 15 1996, loan agreement (Plaintiff's Exhibit 6) between the 16 Long Family and Cattle Company and the Bank of Hoven?" 17 Yes, seven voted. And no, zero. 18 "If you found -- " 19 THE COURT: Okay. Hold on. Did either counsel want the 20 jurors polled on that Interrogatory? 21 MR. VON WALD: No. 22 MR. HURLEY: No, Your Honor. 23 THE COURT: All right. Next. 24 THE CLERK: "If you found in Interrogatory 1 that the 25 Defendant Bank breached the loan agreement to the

1 plaintiffs, did that breach prevent the Plaintiffs Long 2 Family Land and Cattle and Ronnie and Lila Long from 3 performing under the lease with an option to purchase?" 4 Yes, seven voting. And no, zero. 5 THE COURT: Do either counsel want the jurors polled on that? 6 MR. HURLEY: No, Your Honor. 7 THE COURT: Dave? 8 MR. VON WALD: No. 9 THE CLERK: "Did the Defendant Bank use -- use self-help 10 remedies in an attempt to remove the plaintiffs from the 11 land that was subject to the lease with an option to 12 purchase?" Zero voted yes. And no, seven. Do either counsel want the jurors polled on that? 13 THE COURT: 14 MR. HURLEY: No, Your Honor. 15 THE COURT: Dave? 16 MR. VON WALD: No, Your Honor. 17 THE COURT: All right. 18 THE CLERK: "Did the Defendant Bank intentionally 19 discriminate against the Plaintiffs Ronnie and Lila Long 20 based solely upon their status as Indians or tribal 21 members in the lease with option to purchase?" 22 voting yes. Zero, no. 23 THE COURT: Either counsel want the jurors polled on that? 24 MR. HURLEY: No, Your Honor. 25 MR. VON WALD: No.

1 THE COURT: All right. Next. 2 THE CLERK: "Did the Defendant Bank act in bad faith when it 3 attempted to gain the increased quarantee from the Bureau of Indian Affairs as referenced in the loan agreement 4 dated December 5, 1996?" Seven voted yes. 5 Zero, no. 6 THE COURT: Do either counsel want the jurors polled on that? 7 MR. HURLEY: No, Your Honor. MR. VON WALD: 8 No. 9 THE COURT: "If you answered no to Numbers 1, 3, 4, and 5, 10 you should stop here and not award damages. If you 11 answered yes to Numbers 1, 3, 4, or 5, what amount of 12 damages should be awarded to the plaintiffs?" They have 13 \$750,000, seven agreed yes, and zero disagreed. 14 "Should interest be added to the judgment?" 15 voted yes. And no, zero. 16 THE COURT: Do either counsel want the jurors polled on that? 17 MR. HURLEY: No, Your Honor. 18 MR. VON WALD: No. 19 THE COURT: All right. Okay. I will order those verdicts to 20 be recorded. And, Jurors, we certainly -- you worked late 21 into the night. We appreciate your patience. 22 appreciate your attendance. I am now going to discharge 23 you, Jurors. You can go home, relax, take it easy. 24 (JURY EXCUSED). 25 All right. Why don't we give a deadline that you

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          can file any motions in writing since the hour is so late.
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    MR. VON WALD:
                      Okay.
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    THE COURT:
                      Would seven days -- I assume defendants may file.
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           You are probably not going to file anything.
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    MR. HURLEY:
                           I'm not going to be home for seven days.
                      No.
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           I've got three other matters coming up that are out of the
 7
          office.
                    Is seven days enough for you?
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    MR. VON WALD:
                      Well, if you are not going to be there anyhow,
 9
          might as well wait ten days then to --
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    THE COURT:
                      Ten days.
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    MR. HURLEY:
                      That would be good.
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    THE COURT:
                      Ten days for defendant to file any motions.
                                                                     I'm
13
          going to take the counterclaim under advisement, but I
14
          will await the filing of your motions before I rule on
15
          that also. All right. Pending the filing of motions,
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          then the status quo will remain in place.
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    MR. VON WALD:
                      Okay. Thank you, Your Honor.
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    THE COURT:
                      All right.
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    MR. HURLEY:
                      Thank you, Your Honor.
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                      Court will be adjourned.
    THE COURT:
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                           (END OF DUPLICATE #10 TAPE #1.)
22
                           (END OF JURY TRIAL.)
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